



ANFWDC INSURANCE SCHEME 2017 ONWARDS

Hi All,

You are probably aware of the insurance review that the National Council has been undertaking over the last 18 months. The changes that have eventuated are taking place at the moment and the Council is really pleased with the outcome. Changes will take effect as of 31st May 2017 and it is critical you are made aware.

It is important to know and appreciate that a few people have worked tirelessly to achieve this for the benefit of all clubs and their members and that this example should be recognised as one of the best achievements Council has attained in several years. As President, I'm often asked directly and hear the question indirectly: "What does the National Council do for me?" Well this new insurance scheme is a perfect example of what can be achieved.

To provide all the information State and Territory Associations, clubs and club members will need to know, will require a gradual unveiling of information as it becomes available. This letter is the first of three notifications each club will receive. It is provided to each ANFWDC State delegate and each State Insurance Officer and it is their role to get the message out to clubs using their normal communication methods; Association meetings, emails, mail-outs, phone calls, Facebook and website news articles; whatever.

The critical information that everyone affiliated with 4WD Australia should know immediately includes:

1. AJ Gallagher, formerly OAMPS, formerly TCIS (Adelaide SA) is no longer providing brokerage services for the public liability and associated management liability policies for clubs or the volunteer worker's compensation policy covering club working bees and similar events.
2. A new broker is now managing our insurance policies: AON, from their Parramatta office, NSW.
3. 'Single policies' have been negotiated whereby 4WD Australia insures itself (ANFWDC), the State and Territory Association officers, affiliated 4WD clubs, club members and **registered** visitors.
4. One invoice for each of the four policies shall be billed to and payable by the ANFWDC (4WDA) and this step alone **saves us all thousands of dollars**.

5. 4WDA will bill each State and Territory Association for their affiliation fees, as done in the past, but there will also be an 'insurance contribution' to cover the cost of the insurance scheme and policies.
6. State and Territory Associations will then bill their clubs, as they have done in the past, but they too will add an insurance contribution to their invoices.

NOTE: In future years, 4WDA will increase its 'affiliation fee' to automatically include the insurance contribution. We are aware Associations, just like the Council, usually set their annual fees in advance, so this year would be difficult to just increase fees out of nowhere.

7. Clubs will charge their club membership fees as before, **BUT they will not receive a separate invoice from the insurance broker** as they have in the past, they will simply pay their Association, who will in turn, pay the Council.

NOTE: Fees and membership numbers have always been based on the club's membership as of 30th June the previous year. This way there is no effort required and no excuse for not knowing how many people to pay fees for. This year (2017) in May, Associations will receive their affiliation invoice based on their total membership as of 30th June 2016. It doesn't matter whether Associations have had their AGM's etc., the figure is based on the last Financial Year.

8. Clubs and their club members will now be 'affiliated' and 'insured' at the same time **as soon as they pay their affiliation fees to their State/Territory Association. Yes, this means if you don't pay, you are no longer affiliated and not insured! You must pay on time and you must declare accurate and honest membership numbers. As the two things are now linked, YOU or YOUR CLUB would be legally liable for failing to honestly disclose information to the insurer! Neither your State or Territory Association nor the National Council will be liable if you do not provide information honestly!**
9. Several additional 'events' have been automatically included in the policy wording, so there will be far less events and activities that we all participate in, that will require an 'events declaration' to be filled in. This means, for example, if you set up a club display at a local school fair or you take a group of disadvantaged kids for a day trip, you won't need to declare these, notify your SIO and the broker, you'll automatically be covered. This will save a lot of the workload for SIOs too.
10. Finally, we've negotiated a personal injury/accident policy into the scheme which will provide some modest benefit to club members who get injured at a club sanctioned activity. This policy is quite a breakthrough as it covers the volunteer worker's compensation policy of the past and provides limited protection to anyone who has a genuine accident at a club event. This policy has very strict parameters and was negotiated to ensure a person who injured themselves, after a week and after any other health insurance, sick leave, etc. was exhausted, could receive a modest amount of money to help pay the bills. It is strictly a 'back-up' policy to help out an injured member, it is **definitely not** meant as a substitute for your own

medical insurance, life insurance, sick leave and the like. Again, a claim needs to be made, witnesses included and the event must be a sanctioned club event before the claim can be lodged. Additionally, all the normal insurance terms would apply. Being drunk, driving recklessly, skylarking, breaking road rules, etc. are not covered **and neither should they be!**

11. Small clubs will definitely benefit hugely because they will no longer pay a 'minimum fee' penalty to the broker, they'll just pay the same per member amount as everyone else.
12. Finally, in return for all this increased benefits and far broader coverage, we all need to do one simple thing; **keep records of events!** Ensure you keep minutes of your meetings, including the names of everyone who attended; ensure your club executive, gives permission and records all club events; ensure you record **every person** who attends a club event as a member, family member or registered visitor.

We are really pleased to be able to bring this scheme to you all; we have calculated an individual member's contribution amount and added a modest buffer amount to ensure the Council isn't left financially embarrassed. For a greater level of cover than we'll all previously had, plus more policies even including cyber fraud and director fidelity cover as well as the added bonus of a personal accident cover, the cost to each member is now **just over half** what you've paid in the past!!!!

A further update will follow in the next few weeks, after we have final policy documentation from the broker; it'll include claim lodgement information, certificates of currency, precise policy wording etc.

This will be followed by the third communication which will be included with the Council's invoice for your insurance contribution.

We are aware that a couple of clubs around the country have insurance elsewhere because of affiliation with other organisations like Scouts Australia; these clubs will need to provide their certificates of currency to us and they will not be billed for this new scheme.

Everyone must remember the one golden rule from this point forward:

"If you're not affiliated with us, you're not insured - If you're not insured, you can't be affiliated with us!"

I have not made mention of the future of private motor vehicle insurance as this is a totally separate and individual choices matter, but please remember that 4WD Insurance with all the bells and whistles is expensive by nature, but you really do tend to get what you pay for! AJ Gallagher still offers an excellent 4WD motor vehicle policy as well as coverage for camper trailers, camping gear, etc.; if you are insured with them, you should stay with them and if you are looking for a really good, 4WD tailored policy, they are still offering the same

level of service as before. Your State Insurance Officer can direct you to their website or there is still a link from the 4WDA website to get a quote.

I'd like to thank the SIOs for their contribution to this transition and make special mention of Tony Collins (4WD Qld SIO) and Lee Smith (Treasurer 4WDA) for working closely with me in making this great improvement in insurance happen for us all.

You may have questions; at this point in time though, I may not have an answer. If you have a really urgent and important issue, please email (preferably) or phone me, as below and I'll seek an answer for you from the broker. Remember, the changes don't take effect until 1st June.

Please distribute and disseminate this update to all clubs and club members as necessary.

Regards,

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